POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1990/91

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL	
Argentina	2,056	0	4,987	0	2,152	9,195	
Australia	7,329	20,369	130,909	0	9,101	167,708	
Bangladesh	37,636	0	0	0	0	37,636	
Belgium	2,141	0	89,192	0	0	91,333	
Belize	59	0	1,631	0	87	1,777	
Brazil	103,441	182,697	221,390	0	970	508,498	
Burma	3,697	0	0	0	0	3,697	(A)
Chile	74,938	5,133	687	367	21,684	102,809	
China	885,161	13,738	0	0	62,589	961,488	
Colombia	43,959	31,673	11,482	0	2,665	89,779	
Costa Rica	23,354	0	12,521	346	5,413	41,634	
Denmark	44,461	0	0	0	0	44,461	
Dom. Republic	0	0	28,070	0	786	28,856	
Ecuador	21,340	668	1,196	0	656	23,860	
Fiji	0	0	1,383	0	0	1,383	(A)
France	30,123	0	0	0	0	30,123	
Guatemala	12,566	4,200	0	0	1,698	18,464	
Guyana	1,458	0	0	0	0	1,458	(A)
Honduras	7,772	1,925	1,521	0	0	11,218	
India	106,624	0	0	0	0	106,624	
Indonesia	133,259	0	0	0	0	133,259	
Ireland	0	0	2,722	0	0	2,722	
Italy	0	0	0	0	7,099	7,099	
Ivory Coast	9,096	0	4,885	0	0	13,981	(A)
Jamaica	0	7,307	4,990	0	0	12,297	
Japan	184,358	50,507	79,834	67,116	39,379	421,194	
Jordan	0	0	0	0	4	4	(A)
Korea	297,818	0	0	0	0	297,818	
Malaysia	279,903	2,712	0	0	0	282,615	
Martinique	0	0	8,230	0	727	8,957	
Mexico	51,808	441	667	56	9,318	62,290	
Nepal	1,682	0	0	0	0	1,682	(A)
New Zealand	39,032	50,177	0	0	202	89,411	
Nigeria	13,228	0	0	0	0	13,228	
Pakistan	4,613	0	0	0	16,260	20,873	
Panama	881	0	3,861	0	365	5,107	
Paraguay	0	0	0	0	11	11	(A)
Peru	2,732	0	0	0	254	2,986	
Philippines	76,850	0	0	0	0	76,850	
Puerto Rico	0	7,355	3,650	0	77	11,082	
Singapore	3,302	0	0	0	0	3,302	(A)
South Africa	4,312	0	33,137	0	0	37,449	
Sri Lanka	30,222	0	0	0	0	30,222	
Switzerland	60,419	0	34,329	0	0	94,748	
Taiwan	88,426	0	0	0	29	88,455	
Thailand	18,523	0	0	0	1,212	19,735	
Trinidad	0	0	1,134	0	0	1,134	(A)
United Kingdom	0	0	0	11,122	0	11,122	
Uruquay	1,999	0	0	0	0	1,999	
Venezuela	13,787	0	13,976	0	854	28,617	
TOTAL AG:	2,724,365	378,902	696,384	79,007	183,592	4,062,250	
NON-AGRICULTURAL							
Argentina	80	-	-	0	0	80	
Australia	52	-	-	0	103	155	
China	0	-	-	3,473	0	3,473	(A)
Italy	0	-	-	27,785	0	27,785	
Japan	838	-	-	90,164	604	91,606	
Korea	2,077	-	-	40,456	0	42,533	
Mexico	7,278	-	-	0	94	7,372	
New Zealand	24	-	-	0	10	34	
Pakistan	50	-	-	0	0	50	
Puerto Rico	9	-	-	0	0	9	
Sweden	636	-	-	0	0	636	
Switzerland	0	-	-	126	0	126	
Taiwan	1,151	-	-	15,748	0	16,899	
United Kingdom	62	-	-	4,857	0	4,919	
TOTAL NON-AG:	12,257	-	-	182,609	811	195,677	
TOTAL EXPORTS	**2,736,622**	**378,902**	**696,384**	**261,616**	**184,403**	**4,257,927**	

(A) - previously reported in the category "other countries."

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1990/91 AND 1989/90

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1990/91	1989/90	1991	1990	1989	1988	1990/91	1989/90
MURIATE								
Special Standard	172,099	169,036	10,783	19,851	28,781	67,645	181,167	177,966
Standard	2,952,670	2,560,161	449,790	453,918	592,280	341,652	2,956,798	2,698,523
Chemical	77,525	107,543	12,159	24,975	15,937	10,682	90,341	98,505
Coarse	2,320,881	2,350,911	745,523	664,430	825,364	489,633	2,239,788	2,511,845
Granular	3,389,960	2,922,934	507,258	582,259	599,402	434,529	3,464,961	2,940,077
Soluble	798,779	786,920	185,319	186,551	122,368	91,067	800,011	722,737
Sulphates	412,008	395,774	77,552	68,003	48,249	31,805	402,459	376,020
TOTAL:	10,123,922	9,293,279	1,988,384	1,999,987	2,232,381	1,467,013	10,135,525	9,525,673

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990/91	1989/90	1990/91	1989/90	1990/91	1989/90	1990/91	1989/90	1990/91	1989/90
MURIATE										
Special Std	172	140	166,176	191,945	-	-	-	-	166,348	192,085
Standard	299,246	296,043	2,558,189	2,201,492	307,575	251,607	7,294	5,228	3,172,304	2,754,370
Chemical	-	-	-	-	70,945	93,160	4,963	5,841	75,908	99,001
Coarse	2,227,277	2,396,647	378,902	273,905	-	-	-	-	2,606,179	2,670,552
Granular	2,050,241	2,145,999	696,384	548,151	-	-	-	-	2,746,625	2,694,150
Soluble	396,269	380,797	79,007	80,866	134,938	129,716	182,609	149,090	792,823	740,469
Sulphates	208,956	204,277	183,592	161,677	4,787	7,161	811	217	398,146	373,332
TOTAL:	5,182,161	5,423,903	4,062,250	3,458,036	518,245	481,644	195,677	160,376	9,958,333	9,523,959

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1990/91

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL	
AL Alabama	8,690	25,834	40,264	5,856	4,480	85,124	
AK Alaska	43	364	16	867	91	1,381	
AZ Arizona	875	325	992	63	863	3,118	
AR Arkansas	943	1,157	49,947	8,924	494	61,465	
CA California	32,577	12,854	19,507	1,805	18,554	85,297	
CO Colorado	4,791	14	6,737	931	833	13,306	
CT Connecticut	0	47	650	13	282	992	
DE Delaware	0	19,746	7,853	2,226	497	30,322	
FL Florida	40,917	45,330	9,081	18,668	39,224	153,220	
GA Georgia	15,316	11,346	80,947	12,887	18,458	138,954	
HI Hawaii	540	9,413	0	0	799	10,752	*
ID Idaho	2,256	2,787	23,765	3,768	1,491	34,067	
IL Illinois	18,391	466,550	82,862	57,811	1,944	627,558	*
IN Indiana	14,641	228,552	80,399	30,937	2,932	357,461	
IA Iowa	1,960	272,236	111,558	74,015	225	459,994	*
KS Kansas	2,520	5,594	32,499	6,645	1,094	48,352	
KY Kentucky	993	94,006	9,769	1,351	14,249	120,368	
LA Louisiana	20,167	106	125,139	5,903	136	151,451	
ME Maine	0	0	6,268	0	169	6,437	
MD Maryland	2,771	6,373	14,167	11,385	446	35,142	
MA Massachusetts	0	1,543	2,687	929	444	5,603	
MI Michigan	173	110,646	57,492	1,547	2,215	172,073	
MN Minnesota	1,647	125,615	189,183	12,843	3,475	332,763	
MS Mississippi	0	21,368	17,630	5,754	481	45,233	
MO Missouri	10,283	24,743	209,845	28,233	1,487	274,591	
MT Montana	85	3,476	9,079	892	30	13,562	
NE Nebraska	2,470	3,994	14,129	10,363	6,218	37,174	
NV Nevada	0	61	33	58	3	155	
NH New Hampshire	0	0	631	0	13	644	
NJ New Jersey	0	1,616	2,523	1,047	145	5,331	
NM New Mexico	1,938	0	4,736	15	1,905	8,594	
NY New York	439	17,201	38,801	3,527	3,135	63,103	
NC North Carolina	7,242	27,695	47,454	10,222	9,956	102,569	
ND North Dakota	0	5,625	19,571	618	17	25,831	
OH Ohio	22,471	248,918	72,316	13,677	8,652	366,034	
OK Oklahoma	1,810	1,498	15,532	394	568	19,802	
OR Oregon	714	8,312	18,045	1,990	2,267	31,328	
PA Pennsylvania	5,466	10,673	35,149	4,413	3,759	59,460	
RI Rhode Island	0	0	908	87	106	1,101	
SC South Carolina	8,332	4,668	42,797	2,674	5,392	63,863	
SD South Dakota	0	8,181	7,203	1,597	25	17,006	
TN Tennessee	7,107	73,120	25,568	4,061	4,272	114,128	
TX Texas	12,822	22,864	98,988	16,326	11,900	162,900	
UT Utah	25,235	101	2,245	0	426	28,007	
VT Vermont	15	124	7,719	28	429	8,315	
VA Virginia	7,120	7,597	56,202	12,534	8,827	92,280	
WA Washington	5,212	14,957	24,554	3,921	3,229	51,873	
WV West Virginia	1,677	3,891	10,949	125	70	16,712	
WI Wisconsin	6,569	157,698	60,736	8,804	3,113	236,920	
WY Wyoming	811	582	1,945	0	100	3,438	
TOTAL U.S.:	298,029	2,109,401	1,797,070	390,734	189,920	4,785,154	
CANADA							
AB Alberta	284	527	36,143	1,634	109	38,697	
BC Brit. Columbia	69	336	6,690	48	610	7,753	
MB Manitoba	0	2,387	21,847	2,313	636	27,183	
NB New Brunswick	0	7,738	6,668	0	805	15,211	
NF Newfoundland	0	0	862	0	29	891	
NS Nova Scotia	0	3,813	912	0	584	5,309	
ON Ontario	911	94,645	78,598	1,133	8,144	183,431	
PE Pr.Edward Isle	0	20	12,534	0	665	13,219	
PQ Quebec	21	8,116	79,142	61	7,439	94,779	
SK Saskatchewan	104	294	9,775	346	15	10,534	
TOTAL CAN:	1,389	117,876	253,171	5,535	19,036	397,007	
TOTAL DOMESTIC	299,418	2,227,277	2,050,241	396,269	208,956	5,182,161	
EXPORT SALES:	2,724,365	378,902	696,384	79,007	183,592	4,062,250	
TOTAL AG SALES	**3,023,783**	**2,606,179**	**2,746,625**	**475,276**	**392,548**	**9,244,411**	

Non-agricultural domestic sales shown on reverse.

* reflects corrections made due to posting errors.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1991 & 1990

	PRODUCTION APR-JUN		ENDING INVENTORY, June 30				DISAPPEARANCE APR-JUN	
	1991	1990	MINE SITE	OFFSITE	1991	1990	1991	1990
MURIATE								
Standard	103,898	104,948	22,503	1,401	23,904	109,246	113,818	103,927
Chemical	2,721	2,801	459	-	459	1,335	2,581	2,554
Coarse	34,159	44,232	24,220	492	24,712	16,257	23,515	35,200
Granular	198,336	184,617	49,685	7,024	56,709	146,466	245,378	182,968
Soluble	16,584	18,306	3,100	-	3,100	2,753	13,484	18,775
Sulfates	83,836	96,306	63,155	14,397	77,552	68,003	94,864	116,213
TOTAL:	439,534	451,210	163,122	23,314	186,436	344,060	493,640	459,637

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES April-June	
	U.S. & CANADA APR-JUN		EXPORTS APR-JUN		U.S. & CANADA APR-JUN		EXPORTS APR-JUN			
	1991	1990	1991	1990	1991	1990	1991	1990	1991	1990
MURIATE										
Standard	32,261	35,316	52,597	33,698	31,585	35,271	2,186	1,641	118,629	105,926
Chemical	-	-		-	2,512	2,618	270	33	2,782	2,651
Coarse	14,861	23,044	27,445	13,375	-	-	-	-	42,306	36,419
Granular	132,894	142,468	89,764	32,024	-	-	-	-	222,658	174,492
Soluble	13,833	18,682	-	13	127	323	-	-	13,960	19,018
Sulfates	63,128	56,641	29,997	57,880	1,076	1,576	298	60	94,499	116,157
TOTAL:	256,977	276,151	199,803	136,990	35,300	39,788	2,754	1,734	494,834	454,663

Note: Exports are listed on reverse.

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POTASH & PHOSPHATE INSTITUTE

FERTILIZER YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

FERTILIZER YEARS 1990/91 AND 1989/90

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1990/91	1989/90	Change	1990/91	1989/90	Change	1990/91	1989/90	Change
Beginning Inventory	1,655,927	2,010,651	-17.6%	344,060	221,730	55.2%	1,999,987	2,232,381	-10.4%
(+) Production	8,289,668	7,466,396	11.0%	1,834,254	1,826,883	.4%	10,123,922	9,293,279	8.9%
(-) Ending Inventory	1,801,948	1,655,927	8.8%	186,436	344,060	-45.8%	1,988,384	1,999,987	- .6%
(=) Total Disappearance	8,143,647	7,821,120	4.1%	1,991,878	1,704,553	16.9%	10,135,525	9,525,673	6.4%
(-) Exports	3,514,921	3,171,681	10.8%	743,006	446,731	66.3%	4,257,927	3,618,412	17.7%
(=) Disappearance-Canada & United States	4,628,726	4,649,439	- .4%	1,248,872	1,257,822	- .7%	5,877,598	5,907,261	- .5%

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1990/91

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	128,229	-	-	36,735	0	164,964
AK Alaska	0	-	-	112	0	112
AZ Arizona	1,291	-	-	0	32	1,323
AR Arkansas	16	-	-	0	440	456
CA California	11,466	-	-	13	450	11,929
CO Colorado	729	-	-	52	33	814
CT Connecticut	516	-	-	0	0	516
DE Delaware	27,697	-	-	22,440	125	50,262
FL Florida	831	-	-	186	146	1,163
GA Georgia	1,533	-	-	36	533	2,102
HI Hawaii	0	-	-	0	0	0
ID Idaho	2,270	-	-	0	0	2,270
IL Illinois	8,468	-	-	618	45	9,131
IN Indiana	2,703	-	-	341	95	3,139
IA Iowa	4,818	-	-	183	121	5,122
KS Kansas	3,055	-	-	0	134	3,189
KY Kentucky	0	-	-	735	0	735
LA Louisiana	1,295	-	-	0	39	1,334
ME Maine	835	-	-	0	0	835
MD Maryland	303	-	-	0	133	436
MA Massachusetts	140	-	-	120	16	276
MI Michigan	4,270	-	-	4,397	84	8,751
MN Minnesota	2,458	-	-	62	5	2,525
MS Mississippi	42,550	-	-	3,708	0	46,258
MO Missouri	2,719	-	-	69	168	2,956
MT Montana	104	-	-	0	0	104
NE Nebraska	1,926	-	-	255	0	2,181
NV Nevada	41	-	-	0	0	41
NH New Hampshire	55	-	-	0	130	185
NJ New Jersey	928	-	-	[illegible]	220	1,187
NM New Mexico	13,712	-	-	[illegible]	229	13,941
NY New York	7,876	-	-	[illegible]	231	8,133
NC North Carolina	1,220	-	-	26	76	1,322
ND North Dakota	16	-	-	0	0	16
OH Ohio	3,467	-	-	58,614	60	62,141
OK Oklahoma	3,731	-	-	14	335	4,080
OR Oregon	1,781	-	-	6	0	1,787
PA Pennsylvania	2,965	-	-	327	92	3,384
RI Rhode Island	62	-	-	0	0	62
SC South Carolina	14	-	-	72	0	86
SD South Dakota	99	-	-	16	0	115
TN Tennessee	245	-	-	341	24	610
TX Texas	30,603	-	-	926	564	32,093
UT Utah	9,466	-	-	34	12	9,512
VT Vermont	92	-	-	0	0	92
VA Virginia	221	-	-	118	0	339
WA Washington	3,821	-	-	102	28	3,951
WV West Virginia	0	-	-	862	0	862
WI Wisconsin	34,580	-	-	276	9	34,865
WY Wyoming	873	-	-	0	0	873
TOTAL U.S.:	366,090	-	-	131,861	4,609	502,560
CANADA						
AB Alberta	2,494	-	-	731	4	3,229
BC Brit. Columbia	0	-	-	0	96	96
MB Manitoba	0	-	-	0	0	0
NB New Brunswick	0	-	-	0	0	0
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	15	0	15
ON Ontario	6,445	-	-	401	78	6,924
PE Pr.Edward Isle	3	-	-	266	0	269
PQ Quebec	912	-	-	311	0	1,223
SK Saskatchewan	2,576	-	-	1,353	0	3,929
TOTAL CAN:	12,430	-	-	3,077	178	15,685
TOTAL DOMESTIC	378,520	-	-	134,938	4,787	518,245
EXPORT SALES:	12,257	-	-	182,609	811	195,677
TOTAL NON-AG SALES	390,777	0	0	317,547	5,598	713,922
GRAND TOTAL	3,414,560	2,606,179	2,746,625	792,823	398,146	9,958,333

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1990/91

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL	
Australia	7,329	20,369	130,909	0	158,607	
Bangladesh	37,636	0	0	0	37,636	
Belgium	2,141	0	78,917	0	81,058	
Brazil	59,727	111,691	112,142	0	283,560	
Burma	3,697	0	0	0	3,697	(A)
Chile	68,808	2,392	0	0	71,200	
China	845,655	13,738	0	0	859,393	
Columbia	13,799	24,105	11,482	0	49,386	
Costa Rica	3,397	0	1,261	0	4,658	
Denmark	44,461	0	0	0	44,461	
Dom. Republic	0	0	4,037	0	4,037	
France	30,123	0	0	0	30,123	
Guatemala	4,200	4,200	0	0	8,400	
Guyana	1,458	0	0	0	1,458	(A)
India	106,624	0	0	0	106,624	
Indonesia	133,259	0	0	0	133,259	
Ivory Coast	9,096	0	4,885	0	13,981	(A)
Jamaica	0	7,307	3,300	0	10,607	
Japan	164,588	50,507	72,265	67,116	354,476	
Korea	294,167	0	0	0	294,167	
Malaysia	279,903	2,712	0	0	282,615	
Martinique	0	0	2,973	0	2,973	
Mexico	28,969	0	0	0	28,969	
Nepal	1,682	0	0	0	1,682	(A)
New Zealand	39,032	50,177	0	0	89,209	
Nigeria	13,228	0	0	0	13,228	
Pakistan	4,613	0	0	0	4,613	
Philippines	76,850	0	0	0	76,850	
Puerto Rico	0	0	3,650	0	3,650	
Singapore	3,302	0	0	0	3,302	(A)
South Africa	2,995	0	24,909	0	27,904	
Sri Lanka	30,222	0	0	0	30,222	
Switzerland	60,419	0	34,329	0	94,748	
Taiwan	88,426	0	0	0	88,426	
Thailand	18,523	0	0	0	18,523	
United Kingdom	0	0	0	11,122	11,122	
TOTAL AG:	2,478,329	287,198	485,059	78,238	3,328,824	
NON-AGRICULTURAL						
Australia	49	-	-	0	49	
China	0	-	-	3,473	3,473	(A)
Italy	0	-	-	27,785	27,785	
Japan	825	-	-	90,164	90,989	
Korea	1,327	-	-	40,456	41,783	
New Zealand	24	-	-	0	24	
Pakistan	50	-	-	0	50	
Switzerland	0	-	-	126	126	
Taiwan	1,151	-	-	15,748	16,899	
United Kingdom	62	-	-	4,857	4,919	
TOTAL NON-AG:	3,488	-	-	182,609	186,097	
TOTAL EXPORTS	**2,481,817**	**287,198**	**485,059**	**260,847**	3,514,921	

(A) - previously reported in the category "other countries."

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1990/91

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL	
AL	Alabama	4,858	25,243	28,918	5,537	64,556	
AK	Alaska	43	364	0	867	1,274	
AZ	Arizona	0	0	0	0	0	
AR	Arkansas	0	863	5,437	4,108	10,408	
CA	California	0	0	434	605	1,039	
CO	Colorado	0	14	0	331	345	
CT	Connecticut	0	15	635	13	663	
DE	Delaware	0	19,746	7,853	2,226	29,825	
FL	Florida	35,577	45,318	7,136	18,626	106,657	
GA	Georgia	15,203	11,359	62,892	12,582	102,036	
HI	Hawaii	0	8,283	0	0	8,283	*
ID	Idaho	0	2,689	8,669	3,768	15,126	
IL	Illinois	4,531	455,727	41,448	56,681	558,387	*
IN	Indiana	11,710	213,731	59,373	30,560	315,374	
IA	Iowa	912	263,154	66,645	73,502	404,213	*
KS	Kansas	0	1,611	143	431	2,185	
KY	Kentucky	991	93,945	2,906	464	98,306	
LA	Louisiana	14,471	0	90,945	1,375	106,791	
ME	Maine	0	0	6,268	0	6,268	
MD	Maryland	2,771	6,373	14,167	11,385	34,696	
MA	Massachusetts	0	1,543	2,687	929	5,159	
MI	Michigan	28	110,646	41,009	1,547	153,230	
MN	Minnesota	1,549	125,381	188,095	12,843	327,868	
MS	Mississippi	0	21,368	1,832	5,690	28,890	
MO	Missouri	0	14,741	63,054	20,227	98,022	
MT	Montana	25	3,476	8,994	892	13,387	
NE	Nebraska	0	3,584	2,016	8,951	14,551	
NV	Nevada	0	61	0	58	119	
NH	New Hampshire	0	0	631	0	631	
NJ	New Jersey	0	1,616	2,523	1,047	5,186	
NM	New Mexico	0	0	0	0	0	
NY	New York	390	17,201	38,801	3,527	59,919	
NC	North Carolina	7,242	27,695	47,454	10,181	92,572	
ND	North Dakota	0	5,625	19,571	618	25,814	
OH	Ohio	22,471	247,861	64,787	13,677	348,796	
OK	Oklahoma	60	14	1,185	15	1,274	
OR	Oregon	0	7,325	14,258	1,990	23,573	
PA	Pennsylvania	5,466	10,673	35,149	4,413	55,701	
RI	Rhode Island	0	0	908	87	995	
SC	South Carolina	8,332	4,668	42,797	2,674	58,471	
SD	South Dakota	0	8,181	7,111	1,597	16,889	
TN	Tennessee	3,103	72,934	20,270	3,188	99,495	
TX	Texas	0	0	672	926	1,598	
UT	Utah	22,097	101	897	0	23,095	
VT	Vermont	15	124	7,719	28	7,886	
VA	Virginia	6,999	7,597	56,202	12,534	83,332	
WA	Washington	5,165	14,926	24,277	3,921	48,289	
WV	West Virginia	1,677	3,891	10,949	125	16,642	
WI	Wisconsin	6,569	157,698	60,736	8,804	233,807	
WY	Wyoming	0	582	308	0	890	
	TOTAL U.S.:	182,255	2,017,947	1,168,761	343,550	3,712,513	
CANADA							
AB	Alberta	284	527	36,143	1,634	38,588	
BC	Brit. Columbia	69	336	6,690	48	7,143	
MB	Manitoba	0	2,387	21,847	2,313	26,547	
NB	New Brunswick	0	7,738	6,668	0	14,406	
NF	Newfoundland	0	0	52	0	862	
NS	Nova Scotia	0	3,813	912	0	4,725	
ON	Ontario	911	94,645	78,598	1,133	175,287	
PE	Pr.Edward Isle	0	20	12,534	0	12,554	
PQ	Quebec	21	8,116	79,142	61	87,340	
SK	Saskatchewan	97	294	9,775	346	10,512	
	TOTAL CAN:	1,382	117,876	253,171	5,535	377,964	
TOTAL DOMESTIC		183,637	2,135,823	1,421,932	349,085	4,090,477	
EXPORT SALES:		2,478,329	287,198	485,059	78,238	3,328,824	
TOTAL AG SALES		**2,661,966**	**2,423,021**	**1,906,991**	**427,323**	**7,419,301**	

Non-agricultural domestic sales shown on reverse.

* reflects corrections made due to posting errors.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1990/91

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	128,214	-	-	36,735	164,949
AK Alaska	0	-	-	112	112
AZ Arizona	96	-	-	0	96
AR Arkansas	16	-	-	0	16
CA California	300	-	-	0	300
CO Colorado	0	-	-	52	52
CT Connecticut	388	-	-	0	388
DE Delaware	23,976	-	-	22,440	46,416
FL Florida	748	-	-	186	934
GA Georgia	14	-	-	36	50
HI Hawaii	0	-	-	0	0
ID Idaho	7	-	-	0	7
IL Illinois	8,197	-	-	618	8,815
IN Indiana	2,690	-	-	341	3,031
IA Iowa	3,473	-	-	183	3,656
KS Kansas	102	-	-	0	102
KY Kentucky	0	-	-	735	735
LA Louisiana	0	-	-	0	0
ME Maine	793	-	-	0	793
MD Maryland	303	-	-	0	303
MA Massachusetts	136	-	-	0	136
MI Michigan	1,756	-	-	4,397	6,153
MN Minnesota	2,362	-	-	62	2,424
MS Mississippi	0	-	-	0	0
MO Missouri	2,387	-	-	60	2,447
MT Montana	104	-	-	0	104
NE Nebraska	8	-	-	255	263
NV Nevada	41	-	-	0	41
NH New Hampshire	55	-	-	0	55
NJ New Jersey	603	-	-	39	642
NM New Mexico	27	-	-	0	27
NY New York	7,684	-	-	26	7,710
NC North Carolina	54	-	-	26	80
ND North Dakota	16	-	-	0	16
OH Ohio	3,382	-	-	58,614	61,996
OK Oklahoma	184	-	-	0	184
OR Oregon	1,712	-	-	6	1,718
PA Pennsylvania	2,121	-	-	285	2,406
RI Rhode Island	62	-	-	0	62
SC South Carolina	0	-	-	72	72
SD South Dakota	17	-	-	16	33
TN Tennessee	0	-	-	341	341
TX Texas	131	-	-	566	697
UT Utah	122	-	-	0	122
VT Vermont	56	-	-	0	56
VA Virginia	213	-	-	118	331
WA Washington	409	-	-	102	511
WV West Virginia	0	-	-	862	862
WI Wisconsin	34,361	-	-	276	34,637
WY Wyoming	285	-	-	0	285
TOTAL U.S.:	227,605	-	-	127,561	355,166
CANADA					
AB Alberta	2,494	-	-	731	3,225
BC Brit. Columbia	0	-	-	0	0
MB Manitoba	0	-	-	0	0
NB New Brunswick	0	-	-	0	0
NF Newfoundland	0	-	-	0	0
NS Nova Scotia	0	-	-	15	15
ON Ontario	6,445	-	-	401	6,846
PE Pr.Edward Isle	3	-	-	266	269
PQ Quebec	912	-	-	311	1,223
SK Saskatchewan	2,576	-	-	1,353	3,929
TOTAL CAN:	12,430	-	-	3,077	15,507
TOTAL DOMESTIC	240,035	-	-	130,638	370,673
EXPORT SALES:	3,488	-	-	182,609	186,097
TOTAL NON-AG SALES	**243,523**	-	-	**313,247**	**556,770**
GRAND TOTAL	**2,905,489**	**2,423,021**	**1,906,991**	**740,570**	**7,976,071**

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1990/91

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL	
Argentina	2,056	0	4,987	0	2,152	9,195	
Australia	0	0	0	0	9,101	9,101	
Belgium	0	0	10,275	0	0	10,275	
Belize	59	0	1,631	0	87	1,777	
Brazil	43,714	71,006	109,248	0	970	224,938	
Chile	6,130	2,741	687	367	21,684	31,609	
China	39,506	0	0	0	62,589	102,095	
Colombia	30,160	7,568	0	0	2,665	40,393	
Costa Rica	19,957	0	11,260	346	5,413	36,976	
Dom. Republic	0	0	24,033	0	786	24,819	
Ecuador	21,340	668	1,196	0	656	23,860	
Fiji	0	0	1,383	0	0	1,383	(A)
Guatemala	8,366	0	0	0	1,698	10,064	
Honduras	7,772	1,925	1,521	0	0	11,218	
Ireland	0	0	2,722	0	0	2,722	
Italy	0	0	0	0	7,099	7,099	
Jamaica	0	0	1,690	0	0	1,690	
Japan	19,770	0	7,569	0	39,379	66,718	
Jordan	0	0	0	0	4	4	(A)
Korea	3,651	0	0	0	0	3,651	
Martinique	0	0	5,257	0	727	5,984	
Mexico	22,839	441	667	56	9,318	33,321	
New Zealand	0	0	0	0	202	202	
Pakistan	0	0	0	0	16,260	16,260	
Panama	881	0	3,861	0	365	5,107	
Paraguay	0	0	0	0	11	11	(A)
Peru	2,732	0	0	0	254	2,986	
Puerto Rico	0	7,355	0	0	77	7,432	
South Africa	1,317	0	8,228	0	0	9,545	
Taiwan	0	0	0	0	29	29	
Thailand	0	0	0	0	1,212	1,212	
Trinidad	0	0	1,134	0	0	1,134	(A)
Uruguay	1,999	0	0	0	0	1,999	
Venezuela	13,787	0	13,976	0	854	28,617	
TOTAL AG:	246,036	91,704	211,325	769	183,592	733,426	
NON-AGRICULTURAL							
Argentina	80	-	-	0	0	80	
Australia	3	-	-	0	103	106	
Japan	13	-	-	0	604	617	
Korea	750	-	-	0	0	750	
Mexico	7,278	-	-	0	94	7,372	
New Zealand	0	-	-	0	10	10	
Puerto Rico	9	-	-	0	0	9	
Sweden	636	-	-	0	0	636	
TOTAL NON-AG:	8,769	-	-	0	811	9,580	
TOTAL EXPORTS	**254,805**	**91,704**	**211,325**	**769**	**184,403**	**743,006**	

(A) - previously reported in the category "other countries."

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1990/91

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	3,832	591	11,346	319	4,480	20,568
AK Alaska	0	0	16	0	91	107
AZ Arizona	875	325	992	63	863	3,118
AR Arkansas	943	294	44,510	4,816	494	51,057
CA California	32,577	12,854	19,073	1,200	18,554	84,258
CO Colorado	4,791	0	6,737	600	833	12,961
CT Connecticut	0	32	15	0	282	329
DE Delaware	0	0	0	0	497	497
FL Florida	5,340	12	1,945	42	39,224	46,563
GA Georgia	113	(13)	18,055	305	18,458	36,918
HI Hawaii	540	1,130	0	0	799	2,469
ID Idaho	2,256	98	15,096	0	1,491	18,941
IL Illinois	13,860	10,823	41,414	1,130	1,944	69,171
IN Indiana	2,931	14,821	21,026	377	2,932	42,087
IA Iowa	1,048	9,082	44,913	513	225	55,781
KS Kansas	2,520	3,983	32,356	6,214	1,094	46,167
KY Kentucky	2	61	6,863	887	14,249	22,062
LA Louisiana	5,696	106	34,194	4,528	136	44,660
ME Maine	0	0	0	0	169	169
MD Maryland	0	0	0	0	446	446
MA Massachusetts	0	0	0	0	444	444
MI Michigan	145	0	16,483	0	2,215	18,843
MN Minnesota	98	234	1,088	0	3,475	4,895
MS Mississippi	0	0	15,798	64	481	16,343
MO Missouri	10,283	10,002	146,791	8,006	1,487	176,569
MT Montana	60	0	85	0	30	175
NE Nebraska	2,470	410	12,113	1,412	6,218	22,623
NV Nevada	0	0	33	0	3	36
NH New Hampshire	0	0	0	0	13	13
NJ New Jersey	0	0	0	0	145	145
NM New Mexico	1,938	0	4,736	15	1,905	8,594
NY New York	49	0	0	0	3,135	3,184
NC North Carolina	0	0	0	41	9,956	9,997
ND North Dakota	0	0	0	0	17	17
OH Ohio	0	1,057	7,529	0	8,652	17,238
OK Oklahoma	1,750	1,484	14,347	379	568	18,528
OR Oregon	714	987	3,787	0	2,267	7,755
PA Pennsylvania	0	0	0	0	3,759	3,759
RI Rhode Island	0	0	0	0	106	106
SC South Carolina	0	0	0	0	5,392	5,392
SD South Dakota	0	0	92	0	25	117
TN Tennessee	4,004	186	5,298	873	4,272	14,633
TX Texas	12,822	22,864	98,316	15,400	11,900	161,302
UT Utah	3,138	0	1,348	0	426	4,912
VT Vermont	0	0	0	0	429	429
VA Virginia	121	0	0	0	8,827	8,948
WA Washington	47	31	277	0	3,229	3,584
WV West Virginia	0	0	0	0	70	70
WI Wisconsin	0	0	0	0	3,113	3,113
WY Wyoming	811	0	1,637	0	100	2,548
TOTAL U.S.:	115,774	91,454	628,309	47,184	189,920	1,072,641
CANADA						
AB Alberta	0	0	0	0	109	109
BC Brit. Columbia	0	0	0	0	610	610
MB Manitoba	0	0	0	0	636	636
NB New Brunswick	0	0	0	0	805	805
NF Newfoundland	0	0	0	0	29	29
NS Nova Scotia	0	0	0	0	584	584
ON Ontario	0	0	0	0	8,144	8,144
PE Pr.Edward Isle	0	0	0	0	665	665
PQ Quebec	0	0	0	0	7,439	7,439
SK Saskatchewan	7	0	0	0	15	22
TOTAL CAN:	7	0	0	0	19,036	19,043
TOTAL DOMESTIC	115,781	91,454	628,309	47,184	208,956	1,091,684
EXPORT SALES:	246,036	91,704	211,325	769	183,592	733,426
TOTAL AG SALES	**361,817**	**183,158**	**839,634**	**47,953**	**392,548**	**1,825,110**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1990/91 AND 1989/90

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1990/91	1989/90	1991	1990	1989	1988	1990/91	1989/90
MURIATE								
Special Standard	172,099	169,036	10,783	19,851	28,781	67,645	181,167	177,966
Standard	2,533,196	2,112,937	425,886	344,672	514,949	280,171	2,451,982	2,283,214
Chemical	68,381	96,593	11,700	23,640	14,431	9,902	80,321	87,384
Coarse	2,175,832	2,196,433	720,811	648,173	809,052	483,548	2,103,194	2,357,312
Granular	2,590,965	2,153,813	450,549	435,793	525,471	376,569	2,576,209	2,243,491
Soluble	749,195	737,584	182,219	183,798	117,967	89,085	750,774	671,753
TOTAL:	8,289,668	7,466,396	1,801,948	1,655,927	2,010,651	1,306,920	8,143,647	7,821,120

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990/91	1989/90	1990/91	1989/90	1990/91	1989/90	1990/91	1989/90	1990/91	1989/90
MURIATE										
Special Std	172	140	166,176	191,945	-	-	-	-	166,348	192,085
Standard	183,465	169,818	2,312,153	2,054,815	178,072	120,618	-	(382)	2,673,690	2,344,869
Chemical	-	-	-	-	61,963	82,256	3,488	5,092	65,451	87,348
Coarse	2,135,823	2,284,862	287,198	235,851	-	-	-	-	2,423,021	2,520,713
Granular	1,421,932	1,550,102	485,059	454,417	-	-	-	-	1,906,991	2,004,519
Soluble	349,085	330,133	78,238	80,853	130,638	126,579	182,609	149,090	740,570	686,655
TOTAL:	4,090,477	4,335,055	3,328,824	3,017,881	370,673	329,453	186,097	153,800	7,976,071	7,836,189

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1990/91 AND 1989/90

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1990/91	1989/90	1991	1990	1989	1988	1990/91	1989/90
MURIATE								
Standard	419,474	447,224	23,904	109,246	77,331	61,481	504,816	415,309
Chemical	9,144	10,950	459	1,335	1,506	780	10,020	11,121
Coarse	145,049	154,478	24,712	16,257	16,312	6,085	136,594	154,533
Granular	798,995	769,121	56,709	1[illegible],466	73,931	57,960	888,752	696,586
Soluble	49,584	49,336	3,100	2,753	4,401	1,982	49,237	50,984
Sulphates	412,008	395,774	77,552	68,003	48,249	31,805	402,459	376,020
TOTAL:	1,834,254	1,826,883	186,436	344,060	221,730	160,093	1,991,878	1,704,553

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990/91	1989/90	1990/91	1989/90	1990/91	1989/90	1990/91	1989/90	1990/91	1989/90
MURIATE										
Standard	115,781	126,225	246,036	146,677	129,503	130,989	7,294	5,610	498,614	409,501
Chemical	-	-	-	-	8,982	10,904	1,475	749	10,457	11,653
Coarse	91,454	111,785	91,704	38,054	-	-	-	-	183,158	149,839
Granular	628,309	595,897	211,325	93,734	-	-	-	-	839,634	689,631
Soluble	47,184	50,664	769	13	4,300	3,137	-	-	52,253	53,814
Sulphates	208,956	204,277	183,592	161,677	4,787	7,161	811	217	398,146	373,332
TOTAL:	1,091,684	1,088,848	733,426	440,155	147,572	152,191	9,580	6,576	1,982,262	1,687,770

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1990/91

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	15	-	-	0	0	15
AK Alaska	0	-	-	0	0	0
AZ Arizona	1,195	-	-	0	32	1,227
AR Arkansas	0	-	-	0	440	440
CA California	11,166	-	-	13	450	11,629
CO Colorado	729	-	-	0	33	762
CT Connecticut	128	-	-	0	0	128
DE Delaware	3,721	-	-	0	125	3,846
FL Florida	83	-	-	0	146	229
GA Georgia	1,519	-	-	0	533	2,052
HI Hawaii	0	-	-	0	0	0
ID Idaho	2,263	-	-	0	0	2,263
IL Illinois	271	-	-	0	45	316
IN Indiana	13	-	-	0	95	108
IA Iowa	1,345	-	-	0	121	1,466
KS Kansas	2,953	-	-	0	134	3,087
KY Kentucky	0	-	-	0	0	0
LA Louisiana	1,295	-	-	0	39	1,334
ME Maine	42	-	-	0	0	42
MD Maryland	0	-	-	0	133	133
MA Massachusetts	4	-	-	120	16	140
MI Michigan	2,514	-	-	0	84	2,598
MN Minnesota	96	-	-	0	5	101
MS Mississippi	42,550	-	-	3,708	0	46,258
MO Missouri	332	-	-	9	168	509
MT Montana	0	-	-	0	0	0
NE Nebraska	1,918	-	-	0	0	1,918
NV Nevada	0	-	-	0	0	0
NH New Hampshire	0	-	-	0	130	130
NJ New Jersey	325	-	-	0	220	545
NM New Mexico	13,685	-	-	0	229	13,914
NY New York	192	-	-	0	231	423
NC North Carolina	1,166	-	-	0	76	1,242
ND North Dakota	0	-	-	0	0	0
OH Ohio	85	-	-	0	60	145
OK Oklahoma	3,547	-	-	14	335	3,896
OR Oregon	69	-	-	0	0	69
PA Pennsylvania	844	-	-	42	92	978
RI Rhode Island	0	-	-	0	0	0
SC South Carolina	14	-	-	0	0	14
SD South Dakota	82	-	-	0	0	82
TN Tennessee	245	-	-	0	24	269
TX Texas	30,472	-	-	360	564	31,396
UT Utah	9,344	-	-	34	12	9,390
VT Vermont	36	-	-	0	0	36
VA Virginia	8	-	-	0	0	8
WA Washington	3,412	-	-	0	28	3,440
WV West Virginia	0	-	-	0	0	0
WI Wisconsin	219	-	-	0	9	228
WY Wyoming	588	-	-	0	0	588
TOTAL U.S.:	138,485	-	-	4,300	4,609	147,394
CANADA						
AB Alberta	0	-	-	0	4	4
BC Brit. Columbia	0	-	-	0	96	96
MB Manitoba	0	-	-	0	0	0
NB New Brunswick	0	-	-	0	0	0
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	0	-	-	0	78	78
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	0	-	-	0	0	0
SK Saskatchewan	0	-	-	0	0	0
TOTAL CAN:	0	-	-	0	178	178
TOTAL DOMESTIC	138,485	-	-	4,300	4,787	147,572
EXPORT SALES:	8,769	-	-	0	811	9,580
TOTAL NON-AG SALES	**147,254**	-	-	**4,300**	**5,598**	**157,152**
GRAND TOTAL	**509,071**	**183,158**	**839,634**	**52,253**	**398,146**	**1,982,262**